

KWMR
(A California Nonprofit Corporation)

**FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION**

For the Years Ended September 30, 2016 and 2015

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55 Mitchell Blvd., Ste. 3
San Rafael, CA 94903
Phone (415) 491-1130 * Fax (415) 524-4167
www.DoranAssociates.net
Member CalCPA and AICPA

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
KWMR
Pt. Reyes Station, California

Report on the Financial Statements

We have audited the accompanying financial statements of KWMR (a California nonprofit corporation) which comprise the statements of financial position as of September 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KWMR as of September 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Doran & Associates

February 24, 2017

KWMR
(A California Nonprofit Corporation)

STATEMENTS OF FINANCIAL POSITION
September 30, 2016 and 2015

	2016	2015
ASSETS		
Current assets:		
Cash and cash equivalents (Note 1)	\$ 55,823	\$ 59,863
Pledge receivable (Note 1)	-	5,250
Prepaid expenses	<u>3,431</u>	<u>2,963</u>
Total current assets	59,254	68,076
Investments (Note 2)	1,038	-
Furniture, equipment and leasehold improvements, net of accumulated depreciation of \$149,682 at 2016 and \$143,026 at 2015 (Notes 1 and 3)	<u>3,758</u>	<u>10,414</u>
Total assets	<u>\$ 64,050</u>	<u>\$ 78,490</u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued expenses	<u>\$ 8,983</u>	<u>\$ 10,281</u>
Total liabilities	<u>8,983</u>	<u>10,281</u>
Net assets:		
Unrestricted:		
Board-designated reserve	27,051	17,043
Undesignated	<u>18,825</u>	<u>44,622</u>
Total unrestricted	45,876	61,665
Temporarily restricted (Note 4)	<u>9,191</u>	<u>6,544</u>
Total net assets	<u>55,067</u>	<u>68,209</u>
Total liabilities and net assets	<u>\$ 64,050</u>	<u>\$ 78,490</u>

The accompanying notes are an integral part of these financial statements.

KWMR
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STATEMENTS OF ACTIVITIES
For the year ended September 30, 2016

	Unrestricted	Temporarily Restricted	Total
SUPPORT, REVENUE AND TRANSFERS			
Support:			
Memberships and donations	\$ 178,141	\$ -	\$ 178,141
Grants	119,382	4,142	123,524
Underwriting	39,696	-	39,696
In-kind goods and services (Note 5)	<u>32,994</u>	<u>-</u>	<u>32,994</u>
Total support	<u>370,213</u>	<u>4,142</u>	<u>374,355</u>
Revenue:			
Special events, net of expenses of \$19,724 (Note 6)	20,331	-	20,331
Sales and other income	1,739	-	1,739
Investment income (Note 2)	<u>47</u>	<u>-</u>	<u>47</u>
Total revenue	<u>22,117</u>	<u>-</u>	<u>22,117</u>
Temporarily restricted net assets released from restrictions (Note 7)	<u>1,495</u>	<u>(1,495)</u>	<u>-</u>
Total support, revenue, and transfers	<u>393,825</u>	<u>2,647</u>	<u>396,472</u>
EXPENSES			
Program services (see Note 5)	217,094	-	217,094
Management and general	147,462	-	147,462
Fundraising	<u>45,058</u>	<u>-</u>	<u>45,058</u>
Total expenses	<u>409,614</u>	<u>-</u>	<u>409,614</u>
Change in net assets	(15,789)	2,647	(13,142)
Net assets, beginning of year	<u>61,665</u>	<u>6,544</u>	<u>68,209</u>
Net assets, end of year	<u>\$ 45,876</u>	<u>\$ 9,191</u>	<u>\$ 55,067</u>

The accompanying notes are an integral part of these financial statements.

KWMR
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STATEMENTS OF ACTIVITIES (CONTINUED)
For the year ended September 30, 2015

	Unrestricted	Temporarily Restricted	Total
SUPPORT, REVENUE AND TRANSFERS			
Support:			
Memberships and donations	\$ 180,443	\$ -	\$ 180,443
Grants	105,962	4,361	110,323
Underwriting	28,337	-	28,337
In-kind goods and services (Note 5)	<u>25,179</u>	<u>-</u>	<u>25,179</u>
Total support	<u>339,921</u>	<u>4,361</u>	<u>344,282</u>
Revenue:			
Special events, net of expenses of \$19,916 (Note 6)	38,780	-	38,780
Sales and other income	<u>1,523</u>	<u>-</u>	<u>1,523</u>
Total revenue	<u>40,303</u>	<u>-</u>	<u>40,303</u>
Temporarily restricted net assets released from restrictions (Note 7)	<u>11,640</u>	<u>(11,640)</u>	<u>-</u>
Total support, revenue, and transfers	<u>391,864</u>	<u>(7,279)</u>	<u>384,585</u>
EXPENSES			
Program services (see Note 5)	188,289	-	188,289
Management and general	149,165	-	149,165
Fundraising	<u>48,691</u>	<u>-</u>	<u>48,691</u>
Total expenses	<u>386,145</u>	<u>-</u>	<u>386,145</u>
Change in net assets	5,719	(7,279)	(1,560)
Net assets, beginning of year	<u>55,946</u>	<u>13,823</u>	<u>69,769</u>
Net assets, end of year	<u>\$ 61,665</u>	<u>\$ 6,544</u>	<u>\$ 68,209</u>

The accompanying notes are an integral part of these financial statements.

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STATEMENTS OF CASH FLOWS
For the years ended September 30, 2016 and 2015

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (13,142)	\$ (1,560)
Adjustments to reconcile change in net assets to net cash used by operating activities:		
Depreciation	6,656	6,656
Unrealized gain on investments	(38)	-
Changes in assets and liabilities:		
Pledges receivable	5,250	(450)
Prepaid expenses	(468)	(390)
Accounts payable and accrued expenses	(1,298)	(5,534)
Total adjustments	<u>10,102</u>	<u>282</u>
Net cash used by operating activities	<u>(3,040)</u>	<u>(1,278)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of furniture, equipment and leasehold improvements	-	(1,399)
Purchases of investments	(1,000)	-
Net cash used by investing activities	<u>(1,000)</u>	<u>(1,399)</u>
Net decrease in cash and cash equivalents	(4,040)	(2,677)
Cash and cash equivalents, beginning of year	<u>59,863</u>	<u>62,540</u>
Cash and cash equivalents, end of year	<u>\$ 55,823</u>	<u>\$ 59,863</u>

The accompanying notes are an integral part of these financial statements.

KWMR
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NOTES TO FINANCIAL STATEMENTS
For the years ended September 30, 2016 and 2015

NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization - KWMR is a California nonprofit corporation which operates an FM community radio station based in Pt. Reyes Station and broadcasts to nearby West Marin communities. KWMR provides 24 hours of programming each day to approximately 11,000 homes, with most of the dawn-to-midnight programming produced by volunteer radio hosts (see Note 5). The Station's primary sources of revenue are from contributions from the general public and grants.

Method of Accounting - The financial statements of the Station are prepared using the accrual basis of accounting, which reflects revenue when earned and expenses as incurred.

Basis of Presentation - Resources are classified for accounting and reporting purposes into three classes of net assets, according to externally imposed restrictions:

Unrestricted net assets - Net assets that are not subject to any donor-imposed restrictions. This class also includes restricted gifts whose donor-imposed restrictions were met during the fiscal year.

Temporarily restricted net assets - Net assets resulting (a) from contributions and other inflows of assets whose use by the Station is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Station pursuant to those stipulations, (b) from other asset enhancements and diminishments that are subject to the same kind of stipulations, and (c) from reclassification from (or to) other classes of net assets as a consequence of donor-imposed stipulations, their expiration by passage of time, or their fulfillment and removal by actions of the Station pursuant to those stipulations.

Permanently restricted net assets - Net assets resulting (a) from contributions and other inflows of assets whose use by the Station is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Station, (b) from other asset enhancements and diminishments that are subject to the same kinds of stipulations, and (c) from reclassification from (or to) other classes of net assets as a consequence of donor-imposed stipulations.

There were no permanently restricted net assets as of September 30, 2016 or 2015.

Cash and Cash Equivalents - Cash is defined as cash in demand deposit accounts as well as cash on hand. Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and investments so near their maturity that the risk of changes in value due to changes in interest rates is negligible. These are generally investments with maturity dates within three months of the acquisition date.

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NOTES TO FINANCIAL STATEMENTS
For the years ended September 30, 2016 and 2015

NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Furniture, Equipment and Leasehold Improvements - The Station records furniture, equipment and leasehold improvements at cost of acquisition, or, if donated, the fair market value at the date of donation. Depreciation is recognized using the straight-line method over the estimated useful life of each asset, which is five or seven years. The Station capitalizes all furniture, equipment and leasehold improvements with a cost in excess of the capitalization threshold of \$1,000.

Contributions - Contributions are recognized when the donor makes a promise to give to the Station that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes - The Station is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and Section 23701(d) of the California Revenue and Taxation Code, and is considered by the IRS to be an organization other than a private foundation. In the opinion of management, there is no unrelated business income.

Grants and Pledges Receivable - It is the practice of the Station to expense uncollectibles only after exhausting all efforts to collect the amounts due. There is no allowance for doubtful accounts and management believes all amounts will be collected in full.

ASC 740-10, Accounting for Uncertainty in Income Taxes - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Station to report information regarding its exposure to various tax positions taken by the Station. The Station has determined whether any tax positions have met the recognition threshold and have measured the Station's exposure to those tax positions. Management believes that the Station has adequately addressed all relevant tax positions and that there are no unrecorded tax liabilities. Federal and state tax authorities generally have the right to examine and audit the previous three years of tax returns filed. Any interest or penalties assessed to the Station would be recorded in operating expenses. No interest or penalties from federal or state tax authorities were recorded in the accompanying financial statements.

Accounting Standards, ASU 2014-09, Revenue from Contracts with Customers (Topic 606)- In May 2014, the FASB issued new revenue recognition guidance, which applies to most contracts with customers. The core revenue recognition principle is that revenue should be recognized as the organization transfers goods or services to customers/clients in an amount reflecting the consideration it expects to receive. This new guidance is effective for the Station for annual reporting periods beginning after December 15, 2017. In the opinion of management, the implementation of this standard will not materially impact these financial statements.

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NOTES TO FINANCIAL STATEMENTS
For the years ended September 30, 2016 and 2015

NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounting Standards, ASU 2016-14, Presentation of Financial Statements of Not-for-Profit Entities (Topic 958)- In August 2016, the FASB issued new financial statement presentation guidance, which applies to most nonprofit financial statements. The new guidance will impact net asset classes, the presentation of investment return, and other changes, and is effective for annual financial statements issued for fiscal years beginning after December 15, 2017. The new standard is not expected to have a material impact on the Station's financial position, results of operations, or cash flows.

Subsequent Events - Subsequent events have been evaluated through February 24, 2017, which is the date the financial statements were available to be issued.

NOTE 2 INVESTMENTS

The following are the major categories of investments measured at fair value on a recurring basis using the market method during the year ended September 30, 2016, using quoted prices in active markets for identified assets (Level 1); significant other observable inputs (Level 2); and significant unobservable inputs (Level 3):

<u>Description</u>	Fair Value Measurements Using			<u>Total</u>
	Quoted Price in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<u>September 30, 2016:</u>				
Stocks	\$ 907	\$ -	\$ -	\$ 907
Other	131	-	-	131
	\$ 1,038	\$ -	\$ -	\$ 1,038

The following summarizes the investment income, including amounts earned on interest-bearing cash accounts, for the year ended September 30, 2016:

Interest income, including interest earned on interest-bearing accounts	\$ 9
Unrealized gain on investments	38
	\$ 47

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NOTES TO FINANCIAL STATEMENTS
For the years ended September 30, 2016 and 2015

NOTE 3 FURNITURE, EQUIPMENT AND LEASEHOLD IMPROVEMENTS

Following are the details of furniture, equipment and leasehold improvements:

<u>Furniture, Equipment and Leasehold Improvements, at Cost</u>	<u>Furniture and Fixtures</u>	<u>Equipment and Vehicles</u>	<u>Leasehold Improve- ments</u>	<u>Total</u>
Balance, September 30, 2014	\$ 2,227	\$ 144,336	\$ 5,478	\$ 152,041
Additions	-	1,399	-	1,399
Balance, September 30, 2015	2,227	145,735	5,478	153,440
Additions	-	-	-	-
Balance, September 30, 2016	2,227	145,735	5,478	153,440
<u>Accumulated Depreciation</u>				
Balance, September 30, 2014	2,227	128,665	5,478	136,370
Depreciation expense	-	6,656	-	6,656
Balance, September 30, 2015	2,227	135,321	5,478	143,026
Depreciation expense	-	6,656	-	6,656
Balance, September 30, 2016	2,227	141,977	5,478	149,682
Furniture, equipment and leasehold improvements, net	<u>\$ -</u>	<u>\$ 3,758</u>	<u>\$ -</u>	<u>\$ 3,758</u>

NOTE 4 TEMPORARILY RESTRICTED NET ASSETS

The Station is awarded grants which are received with donor stipulations that limit the use of the assets for specific purposes and/or for specific time periods. Temporarily restricted net assets at September 30, 2016 and 2015, were restricted to the following uses:

	<u>2016</u>	<u>2015</u>
Capacity building (West Marin Fund)	\$ 2,183	\$ 2,183
Website (West Marin Fund)	1,529	-
Studio B Upgrade (West Marin Fund)	1,550	-
San Geronimo Valley	2,866	2,866
Other	1,063	1,495
	<u>\$ 9,191</u>	<u>\$ 6,544</u>

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NOTES TO FINANCIAL STATEMENTS
For the years ended September 30, 2016 and 2015

NOTE 5 IN-KIND GOODS AND SERVICES

The Corporation received the benefit of in-kind professional services and goods during the years ended September 30, 2016 and 2015, which were recorded at fair value based on the market approach on a non-recurring basis using quoted prices in active markets for identified assets (Level 1); significant other observable inputs (Level 2); and significant unobservable inputs (Level 3):

	Fair Value Measurements Using			Total
	Quoted Price in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<u>2016:</u>				
Bartered goods and services	\$ -	\$ 32,994	\$ -	\$ 32,994
<u>2015:</u>				
Bartered goods and services	\$ -	\$ 23,189	\$ -	\$ 23,189
Professional services	-	1,990	-	1,990
	\$ -	\$ 25,179	\$ -	\$ 25,179

The Station also benefits from the services of approximately 120 volunteers (105 for 2015), who assist with events and pledge drives, and provide on-air programming. It is estimated that program hosts provided 4,040 and 4,192 hours to KWMR in 2016 and 2015, respectively. The value of these volunteer services is not reflected in these financial statements, as they do not meet the criteria under Generally Accepted Accounting Principles. However, if the value of the on-air volunteers were to be recorded at an hourly rate of \$24 for each of the years ended September 30, 2016 and 2015, program expense for 2016 and 2015 would increase by \$96,960 and \$100,608, respectively.

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NOTES TO FINANCIAL STATEMENTS
For the years ended September 30, 2016 and 2015

NOTE 6 SPECIAL EVENTS

During the years ended September 30, 2016 and 2015, the Station held several special events, as follows:

	Golf Tournament	EMHO	Other	Total
2016:				
Income	\$ 20,771	\$ 10,165	\$ 9,119	\$ 40,055
Expenses	<u>(9,583)</u>	<u>(2,910)</u>	<u>(7,231)</u>	<u>(19,724)</u>
	<u>\$ 11,188</u>	<u>\$ 7,255</u>	<u>\$ 1,888</u>	<u>\$ 20,331</u>
2015:				
Income	\$ 19,342	\$ 11,435	\$ 27,919	\$ 58,696
Expenses	<u>(10,792)</u>	<u>(5,151)</u>	<u>(3,973)</u>	<u>(19,916)</u>
	<u>\$ 8,550</u>	<u>\$ 6,284</u>	<u>\$ 23,946</u>	<u>\$ 38,780</u>

NOTE 7 TEMPORARILY RESTRICTED NET ASSETS RELEASED FROM RESTRICTION

The Station fulfilled the use and/or time restrictions for the following temporarily restricted items and they were released to unrestricted net assets during the years ended September 30, 2016 and 2015:

	2016	2015
Corporation for Public Broadcasting, purpose restricted	\$ -	\$ 9,807
Other	1,495	500
Public Insights Network	<u>-</u>	<u>1,333</u>
	<u>\$ 1,495</u>	<u>\$ 11,640</u>

NOTE 8 DEFINED CONTRIBUTION RETIREMENT PLAN

The Station contributes to eligible employees' SEP-IRA accounts an amount equal to 2% of their annual salary. For the years ended September 30, 2016 and 2015, the Station contributed \$4,184 and \$3,447, respectively, to this plan.

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NOTES TO FINANCIAL STATEMENTS
For the years ended September 30, 2016 and 2015

NOTE 9 LEASE

The Station leases offices in Pt. Reyes Station, California, under operating leases that were extended through June 30, 2016, and are now month-to-month. The extended leases required base monthly rent totaling \$1,370 beginning July 1, 2011, increasing each anniversary, as applicable under the terms of the lease. For the years ended September 30, 2016 and 2015, the Station paid a total of \$18,768 and \$18,009, respectively, under these leases.

NOTE 10 LICENSE AGREEMENTS

The Station has entered into two license agreements with the Marin Emergency Radio Authority (MERA) that allow KWMR right-of-way permits to use certain real property located in two locations in Marin County, California for the installation of antennae. The license agreements are renewed annually and are non-transferable.

NOTE 11 RISKS, UNCERTAINTIES AND CONCENTRATIONS

The Station relies on a significant amount of funding received in the form of donations and grants from individuals and foundations to support its operations. The current global financial markets and discussions of a U.S. economic downturn may have an impact on the level of funding provided by these funding sources. While it is impracticable to determine the impact of these events, management is taking steps to address potential changes in funding levels and reduce the Station's exposure to impact from these events.

In 2016, the Station received \$118,374, or 30% (25% in 2015) of total income, from one funder.

SUPPLEMENTARY INFORMATION

KWMR
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SCHEDULES OF FUNCTIONAL EXPENSES
For the year ended September 30, 2016

	Program Services	Management and General	Fundraising	Total
Personnel	\$ 128,369	\$ 87,194	\$ 26,644	\$ 242,207
Insurance	3,443	2,339	716	6,498
Office expenses	4,899	3,331	1,015	9,245
Professional services	13,752	9,341	2,855	25,948
Rent and utilities	11,387	7,734	2,363	21,484
Telephone	4,109	2,791	852	7,752
Depreciation expense	3,528	2,396	732	6,656
Miscellaneous	8,973	6,094	1,863	16,930
Produced programs	21,147	14,364	4,389	39,900
In-kind expenses	<u>17,487</u>	<u>11,878</u>	<u>3,629</u>	<u>32,994</u>
Total expenses	<u>\$ 217,094</u>	<u>\$ 147,462</u>	<u>\$ 45,058</u>	<u>\$ 409,614</u>

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SCHEDULES OF FUNCTIONAL EXPENSES (Continued)
For the year ended September 30, 2015

	Program Services	Management and General	Fundraising	Total
Personnel	\$ 78,541	\$ 109,820	\$ 30,651	\$ 219,012
Insurance	4,462	1,358	-	5,820
Dues, subscriptions, fees and licenses	3,120	560	320	4,000
Office expenses	8,811	5,180	827	14,818
Professional services	2,280	26,649	1,877	30,806
Rent and utilities	16,105	2,891	1,652	20,648
Telephone	5,374	965	551	6,890
Miscellaneous	3,929	810	12,281	17,020
Depreciation expense	5,192	932	532	6,656
Produced programs	35,296	-	-	35,296
In-kind expenses	25,179	-	-	25,179
	<u>25,179</u>	<u>-</u>	<u>-</u>	<u>25,179</u>
Total expenses	<u>\$ 188,289</u>	<u>\$ 149,165</u>	<u>\$ 48,691</u>	<u>\$ 386,145</u>